

PRISON ENTREPRENEURSHIP PROGRAM

CHRONICLE



Venture Capital Panel Event
Investments for Sharp Visions

Event Photos
Inside!



Servant-Leader of the Month

James R. aka Buscuits & Jelly



As leaders, we need to positively identify our emotional trigger points. We need to find the explosive pathways that

lead us from “cool and collected,” to “hot headed,” to “furious and fuming”. Perhaps one trigger is a lack of respect. “Don’t insult me or make me look bad in front of my people.” Maybe you find your thoughts are transfixed on revenge or reprisal for being betrayed by a friend. Are you repaying a messed up event where you were made to look like a fool, or someone took advantage of your kindness? Are you angry at someone else’s success or jealous of a colleagues limelight? Perhaps your significant other is making your life miserable and you want vengeance!

James Reece is a perfect example of a true leader. He has always demonstrated the PEP 10 Driving Values in my presence. He believes that everyone is a human being in need of a real second chance. He treats everyone respectfully, regardless of

background or personal history. He leads by example with humility at the sacrifice of personal glory, and believes that with leadership comes the overriding responsibility to serve. He is committed to service in love and is truthful with himself, listening attentively to feedback from others as they speak into our lives, correct us and reveal to us our blindness. He believes that without accountability, neither our participants or executives with whom we work with will be changed by PEP.

We are dedicated to pursuing excellence in every area, despite the difficulties which arise from setting high standards. We seek to work with and learn from the best of the best. We are dedicated to developing excellent leadership throughout our organization. May God bless you in all your endeavors always.



Sonsack X. aka Chow

ENTREPRENEUR

FREE OFFER

OF THE MONTH



Scottie B. aka Banana Split

Hello! My name is Scottie B. and I would like to introduce you to my business concept of E.E.B. & Son Quality Exteriors. First of all, let's start with me. I am a U.S. Army Veteran, and I have over eight years' experience in the construction field. E.E.B. & Son Quality Exteriors is a construction business solely focused on the exterior of your home. We provide metal roofing, seamless gutters, vinyl siding, replacement windows and shutters.

We are located in Austin, Texas. I will market my services by going door to door, online, and with on-sight advertisement. Initially I have two employees with hopes to

expand to multiple crews. I will eventually have a shop with a walk in area for displays to attract customers.

What separates E.E.B. & Son from the competition is our reliability. If you call us, we will call back. If we tell you we will be there, we will be there. Secondly, we will offer a guarantee on our installation that will last for the lifetime of the product we installed. Which means we will come and repair any fault of product or installation free of charge. Third of all, our vinyl siding installation is done with care and attention to detail, especially on door and window trim, which gives us a unique look that places us years ahead of our competition.

In conclusion, E.E.B. & Son Quality Exteriors offers your home or business a quality "facelift," or new look, that will give you a beautiful exterior that requires low upkeep and you can be proud of for years to come.

NEW TEAMMATE



5 Things you didn't know about me...

1. Been in 45 of 50 states.
2. Been to Russia several times.
3. I practice MMA to stay fit (Mui Thai and Jujitsu).
4. I have been to a country where 2.5 million have been killed (South Sudan).
5. I love mountain biking and trail running.

Edward A.
aka Coming soon!

Edward is the new Chief of Development for PEP. It is such a honor to have people like him attend events here at the Cleveland Unit. We really appreciate all of your assistance in bettering our rehabilitation.

prison
entrepreneurship
program

NEW TESTIMONY

Tell us about yourself?

I own Spring Forth Media, a digital media company that provides promotional marketing media for businesses and individuals. I am a character development specialist for the first phase class curriculum here at PEP.

Why do you enjoy your time at work?

I enjoy my time here because it really allows me to do something that makes a difference that I can tangibly see.

Adam C. aka Precious Moments

What inspires you to push yourself every day?

To be the better version of me.

What is one thing that you have learned at work?

The power of teamwork. One man can do only so much but a three strand cord is not easily broken.

How will you use this lesson outside of work?

To continue building relationships that inspire togetherness in a common goal. Networking isn't about seeing what you can get from a relationship but what you give back.

Any words of wisdom that you would like to share?

Pursue excellence, first for yourself, then for others because by doing so you may climb to new heights. Never settle.

PHOTO BUCKET

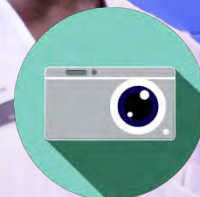
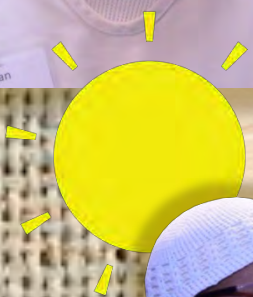
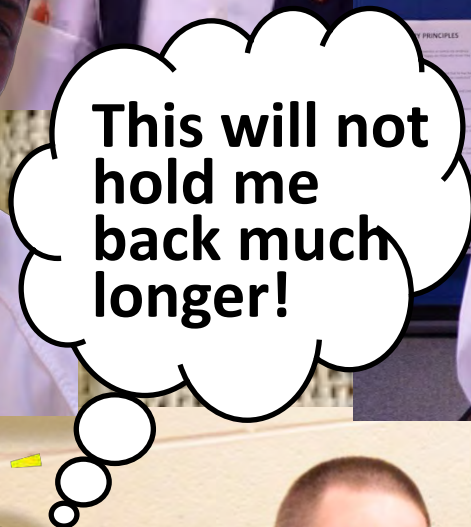
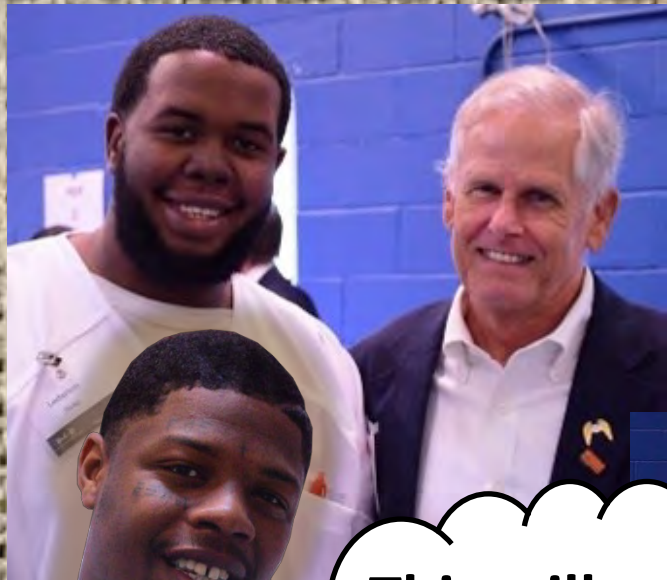


PHOTO BUCKET



5 Things You Didn't Know About Me...

1. I am a music nerd. I like every genre from emo to trap.
2. I have attended so many concerts in my life that I've lost count. I've seen everyone from Pantera to Lady Gaga
3. I play multiple instruments, including guitar and keyboard.
4. I'm into comic books. I enjoy a good story with strong art work.
5. My best subject in school was math. Volleyball is the sport I'm best at.



Jordan S. aka Lurch



1. I was born in Turlock, CA on December 8, 1970.
2. I could not speak English until the 3rd grade . I took ESL classes and rode the little bus.
3. I have two beautiful kids.
4. I am a Raiders fan.

Gabriel D. aka Count Dracula

5. I applied and did whatever was necessary to be welcomed in the program. May God bless the class of Fall '19.

1. I perform well under pressure and stress. The mind is like a parachute; leave it closed and fall to your doom or open it and land safely.
2. I believe that you should never lie to anyone. Honesty is something all should practice, no matter what.
3. I didn't know that I didn't have complete self-control.
4. I also didn't know to determine and promote the strength of others.
5. Due to my incarceration, I can now say that I do know these things.



Briceon M. aka FLO-RIDA



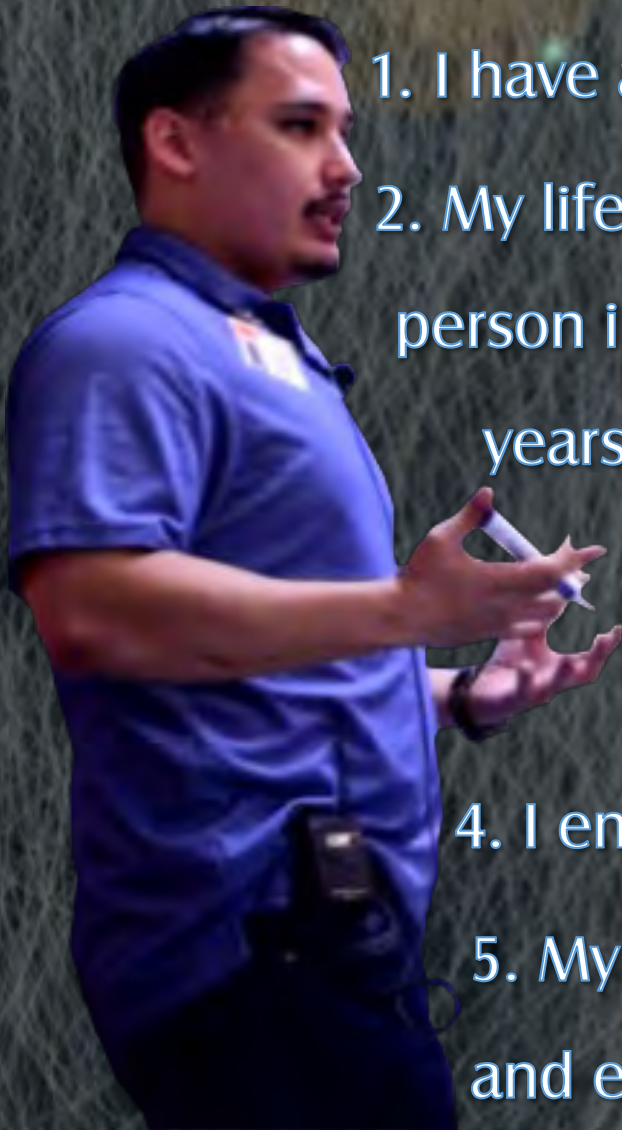
1. I am patient when it comes to learning new things and that gives me the ability to learn more.
2. I am a social person.
3. I am open to meeting new people.
4. I apply discipline to myself and that has led me to become a rule follower.
5. I am committed to PEP.

Juan G. aka Meow Mix

5 Things You Didn't Know About our

Guest Speaker

Harvey



1. I have an entrepreneurial spirit.
2. My life caddie was the most influential person in my life during the first three years after prison.
3. I've been free for 10 years now.
4. I enjoy teaching and mentoring.
5. My hobbies are fitness, reading, and education.

Rookie of the Month



David V. aka Sour Patch Kid

Tell us about yourself

My name is Dante V. and I'm 22 years young. I'm an anime otaku. I love art in every form, animals and nature are two of my favorite things.

Why Did You Choose To Come To PEP?

Because in joining a program such PEP my chances of success are infinitely better than my chances of failure.

What's your fun name and how you own it?

My sweet name is "Sour Patch Kid" and I own it by saying "because first I'm sour, than I'm sweet!"

What's the best moment you've had in PEP so far? And tell us why?

The Think Tank Event by far. I had the opportunity to talk to executives who shared exquisite expertise all the way around. That was a blessing none the less.

Name a few PEP brothers who have been a positive influence throughout your journey in PEP?

Tiddus A., Antonio M., Donovan J., Guy P., and Michael I.

What pushes you to keep going forward?

I plan and execute rather than reacting while putting my mind before my eyes.

Any words of encouragement for you and your classmates?

Make any positive affirmation of your mantra and enrich your existence. The renaissance of entrepreneurship offered in this program is priceless. When I look around the room I see endless potential. Put this energy to use and prosper.

Credits



Chief Content Officer

Guy P.

In Prison Management

Pat M.



Greg P.

Adam C.

Graphic Artist

Javier M.

Photography Department

David E.

Abel V.

Joshua B.

Digital Media Directors

Theresa B.

Sandra J.

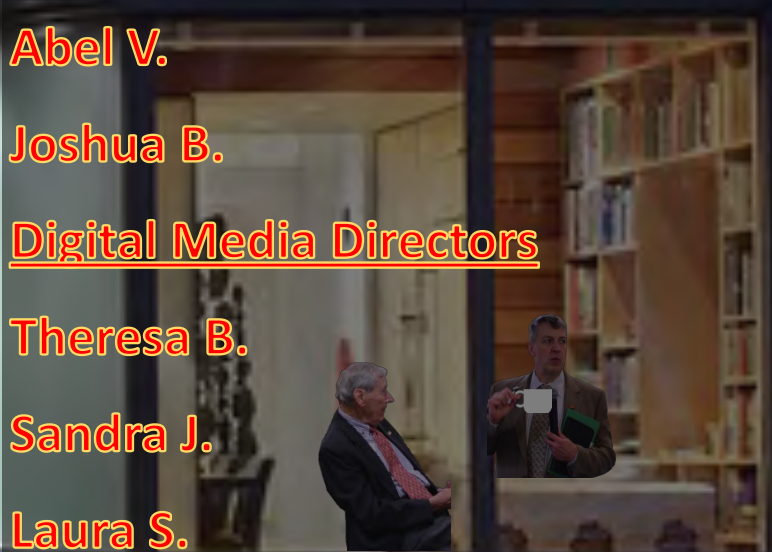
Laura S.

Contributing Writers

Sonsack X.

Juan G.

Morris B.



Special Event

Selling with a Purpose



with

David R. & Steve H.

We here at PEP receive a book titled *Integrity Selling* by Ron Willingham. Two executives named Steven H. and David R. came in to do a presentation that aligned with this book. *Selling with a Purpose* is an interactive presentation where we interact with a potential customer (Steve and David). We learned what to do and what not to do in order to develop rapport needed to communicate the value of our products and services to consumers.

Having intelligent people such as Steve and David interact with us really helps us grow as students while also giving us a real sense of hope.

